



## **THE BROOKER GROUP PUBLIC COMPANY LIMITED**

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February 19, 2018

To: The President  
The Stock Exchange of Thailand

Subject: **Submission and Explanation of the Financial Statements for the Year Ended December 31, 2017**

We, the Brooker Group Public Company Limited (SET code, "BROOK"), hereby submit the reports on the Company's consolidated results for the year ended December 31, 2017 and comparison to the prior year.

### **Summary of Consolidated Performance**

The operating profit of the Company and its subsidiaries for year 2017 was Baht 339.59 million, representing a decrease of Baht 466.16 million or 57.85 % from profit Baht 805.75 million from the same period of last year.

THE MAIN COMPONENTS OF THESE RESULTS ARE AS FOLLOWS:

#### **1. Revenues**

Total Revenues of the Company and its subsidiaries decreasing by Baht 509.96 million or by 45.44 % to Baht 612.38 million from Baht 1,122.34 million primarily due to:

##### **1.1. Sales and Service Income**

Sales and Service Income for 2017 decreased by Baht 291.98 million or by 38.28% to Baht 470.84 million from Baht 762.82 million. This was due to the fact that last year the Company completed service on success fee from a big project, and this year management fee from oversea fund slightly increased when compare with the same period of last year.

Unrealized gain from trading securities decreased by Baht 221.21 million in 2017. Realized gain from trading securities decreased by Baht 47.46 million compared to the same period of last year. Dividend income decreased by Baht 0.77 million.

## **1.2 Other Income**

Total other income for 2017 increased by Baht 51.46 million or by 125.36% to Baht 92.51 million from Baht 41.05 million of 2016. This increase was due to:

- Interest income increased by Baht 1.73 million
- Reversal of allowance for doubtful accounts decreased by Baht 24.63 million.
- Reversal of impairment on investment increased by Baht 25.38 million.
- Gain on sale of investment increased by Baht 23.64 million
- Other income increased by Baht 25.35 million.

## **2. Expenses:**

Total expenses for 2017 increased by Baht 26.41 million or by 12.90% to Baht 231.10 million from Baht 204.69 million in the same period of last year primarily due to:

2.1 Costs of sales and services increased by Baht 20.30 million or by 15.39% to Baht 152.23 million from Baht 131.93 million from last year primarily due to:

- Increase in consulting fee and in management fee by Baht 21.92 million.

2.2 Selling and administrative expenses decreased by Baht 14.97 million or by 20.96% to Baht 56.45 million from Baht 71.42 million

- Decrease in employee and executive benefit by Baht 14.88 million.

2.3 Increase in unrealized loss from trading securities by Baht 20.00 million.

2.4 Decrease on impairment on investment by Baht 1.00 million.

2.5 Increase in financial cost by Baht 2.09 million.

Please be informed accordingly

Yours sincerely

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(Mr. Chan Bulakul)  
Chief Executive Officer