



THE BROOKER GROUP PUBLIC COMPANY LIMITED

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November 14, 2018

Subject: Submission and explanation of the Financial Statement for the period of three months and nine months ended September 30, 2018

To: The President, The Stock Exchange of Thailand

We, The Brooker Group Public Company Limited (BROOK), would like to explain Brooker's results for the period of three months and nine months ending September 30, 2018, when compared with the same periods of the prior year.

For the recent July - Sept period, total revenue decreased from Baht 379.54 million in 2017 to Baht 184.14 million in 2018 or by 51.48%, while total expenses decreased from Baht 134.87 million in 2017 to Baht 32.09 million in 2018, or by 76.21%. As a result, the Company showed a Baht 115.41 million profit as compared to a net profit of Baht 232.58 million last year. As a result, Earning per share decreased from Baht 0.041 to profit per share Baht 0.020

For the recent Jan - Sept period, total revenue decreased from Baht 556.22 million in 2017 to Baht 414.51 million in 2018, or by 25.48%, while total expenses increased from Baht 184.83 million in 2017 to Baht 239.89 million in 2018, or by 29.79%. Therefore, the Company showed a Baht 133.57 million profit as compared to a net profit of Baht 328.58 million last year. Earning per share decreased to Baht 0.024 from earning per share Baht 0.058 last year.

Summary of Consolidated Performance

1. Revenues :

The company and its subsidiaries' total revenue for the nine months of 2018 decreased to Baht 414.51 million from Baht 556.22 million by Baht 141.71 million, 25.48% compared to the same period of last year this was primarily due to;

1.1 Direct Revenues

Sales and Service Income for the nine months of 2018 decreased by Baht 166.11 million or by 38.96% to Baht 260.21 million from Baht 426.32 million in the same period of 2017.

This was due to the fact that last year the Company could recognize success fee income of some projects.

Unrealized gain from trading securities decreased by Baht 7.46 million

Realized gain from trading securities increased by Baht 21.64 million.

Dividend income decreased by Baht 16.04 million.

Interest Income increased by Baht 84.64 million.

1.2 Other Revenues

Total nine-month other revenues decreased to Baht 18.74 million in 2018 from Baht 77.13 million in 2017 by Baht 58.38 million, 75.70% and is composed of :

- Increase in reversal of allowance for doubtful accounts by Baht 3.40 million; however,
- Decrease in reversal of impairment on investment by Baht 24.37 million
- Decrease in gain on changing of investment by Baht 23.64 million
- Decrease in others by Baht 13.77 million

2. **Expenses:**

Total expenses increased to Baht 239.89 million in 2018 from Baht 184.83 million in 2017 by Baht 55.06 million, 29.79%, this was primarily due to:

2.1 Costs of sales and services decreased by Baht 93.68 million, 67.59%, from Baht 138.60 million to Baht 44.92 million mainly due to decrease in management fee and consulting fees by an oversea subsidiary.

2.2 Selling and administrative expenses slightly increased by Baht 3.87 million or by 8.66% from Baht 44.68 million to Baht 48.55 million mainly due to:

- Increase in professional fee and commission fee by Baht 3.87 million.

2.3 Increase in unrealized loss in trading securities by Baht 136.08 million

2.4 Increase in loss from sales other investment by Baht 0.97 million

2.5 Increase in financial cost by Baht 7.82 million.

Yours sincerely,

THE BROOKER GROUP PLC.

(Mr. Chan Bulakul)
Chief Executive Officer